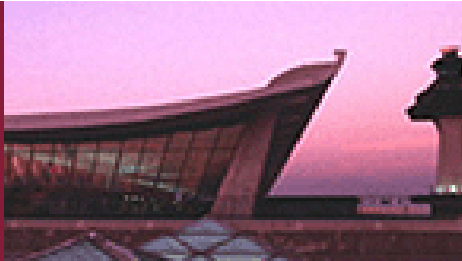


IAD



› Dulles International Airport



DCA



› Reagan National Airport



**Mission Statement:** It is our mission to secure your connections to the world and to protect your data in all enterprise information silos

**Unatek, Inc.**  
[www.unatek.com](http://www.unatek.com)

# Company Overview

## Overview

- Founded in 1996
- Headquartered in Bethesda, Maryland
- Offices or consultant concentrations: Maryland, Boston, NYC, Wash D.C., Dallas, Seattle
- Awarded **GSA IT 70 Schedule**: GS-35F-0632T

## Security & Risk Experts

- Enterprise security consulting
- Mobile and cloud strategy and security
- Highly regulated industries
- Emerging and advanced persistent threats
- Clear articulation of risk -- tying technical risks to potential business impact

## Profile

- Trusted advisor to hundreds of enterprise customers and product vendors
  - 20% of Fortune 50
  - 15% of Fortune 500
  - 55% of Government Agencies
  - Extremely high customer satisfaction

**2011 Maryland Homeland Security Company of the Year Award Recipient**

# Customer Profiles

- Extremely varied customer base from highly-regulated industries
- Mobile and cloud adoption leaders
- Profiles:
  - Enterprise customers
    - Working to secure critical enterprise data while addressing challenges of the increasing mobile workforce
  - Technology and Service providers
    - Use Unatek in their lifecycle to have demonstrable commitment to the security of their product offerings, whether:
      - infrastructure component, device or application,
      - enterprise, mobile, or cloud-based

## Top Industries

- Military
- Government
- Commerce/Retail
- Financial Services
- Technology
- Healthcare

# Sample Commercial Consulting Customers

## Financial Services



## Manufacturing, Energy, Telecom



## Technology & Media



## Healthcare, Retail, Service



# Sample Government Customers

## Military Branches



## Civilian Agencies



# Our Security Services

## Implementation services



- Our team has deep expertise in delivering integrated security solutions across technologies and multiple areas of the network.
- This portfolio consists of Identity Services Engine (ISE) Plan and Design Services, and Cisco's Security Migration Service

Learn more [here](#)

## Optimization services



- There are four tiers: Network, Security, Data Center and Cloud, and Service Provider Mobility Optimization
- Work to secure your network and data while staying compliant

Learn more [here](#)

## Advisory services



- To secure the connections among people, processes, data, and things, security needs to be as pervasive as the Internet of Everything (IoE)
- This portfolio consists of Risk and Compliance, IoE Security, and Incident Response advisory services

Learn more [here](#)

## Managed services



- We offer security services from monitoring and management to comprehensive threat solutions, along with hosted security that can be customized to meet customer needs
- This portfolio consists of Active Threat Analytics in three tiers: Essential, Enhanced, and Premier

Learn more [here](#)

## Incident response



- We build a plan to identify the attacker, scope and contain the situation, identify the root cause, and design strategies to remedy the underlying issues

Learn more [here](#)

# Full Lifecycle Solutions

ADVISORY

INTEGRATION

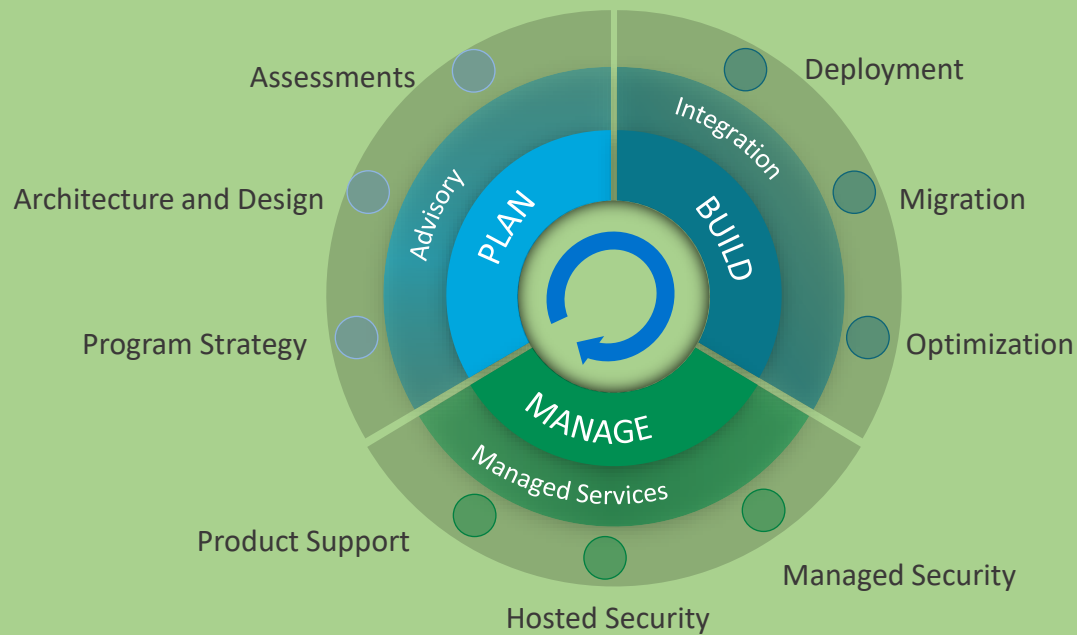
PRODUCT

SUPPORT

MANAGED

HOSTED

# Honed Security Engineering & Architecture Portfolio





# Why Unatek?



## TECHNOLOGY



Top Products from  
Leading Vendors



Broad Portfolio



## COMPANY



Proven Innovator



Reliable Partner



## TALENT



Expertise and Scale



Global Operations

# Partnering With Unatek: What's in it for you

We are trusted advisors with your team & customers



We protect your business with threat-focused security



We leverage Unatek's portfolio strengths to differentiate our offerings and services to you from the competition



We protect you from breaches that ensures you spend your revenue per your growth direction and not on incident response and breaches



# Team Profile

*Unique blend of industry expertise,  
deep technical skills, and business acumen*

## **EXPERTISE**

- Cyber Defensive and Offensive Strategies
- Mobile Security
- Cloud Security
- Application Security
- Risk Management
- Regulatory Compliance
- Incident Response & Forensics

## **PREVIOUS ROLES**

- Cyber Security Leaders
- CISOS
- Security Strategists
- “Big 4” Security & IT Risk Consultants
- Security Vulnerability Researchers
- Application Developers
- Secure Network Architects
- Malware Experts

## **SAMPLE CERTIFICATIONS**

- CCSK
- CISSP
- CRISC
- CISM
- PCI QSA
- PA QSA
- SANS GSEC
- SANS GFCA

# Technical & Business Partners

Unatek has forged and continues to build sustainable strategic alliances with the following preferred industry captains that makes it possible to readily leverage the alliances to support our clients.



# Recognitions

## Maryland Homeland Security Company the Year



Unatek was the recipient of the “2011 Maryland Homeland Security Company Year” Award.



## US National Recognition



Following a US Senate Invitation on July 25, 2011, Unatek Testified Before the US Senate Committee on Small Business and Entrepreneurship on “The Role of Small Business in Strengthening Cyber Security Efforts in the US.”

# Government Contract Vehicles

- ❖ Unatek holds the **GSA IT 70 Schedule**: [GS-35F-0632T](#) federal contract to meet a variety of information technology (IT) needs. The contract includes indefinite delivery/indefinite quantity (ID/IQ) contracts, and Blanket Purchase Agreements (BPAs) based on GSA Schedule rates.
- ❖ Other contracting vehicles available from state, local and multi-state governments include:
  - Maryland CATS +
  - Washington Suburban Sanitary Commission (WSSC)
  - Washington Metropolitan Transit Authority (WMATA)

Details of our contracts are available at: <http://unatek.com/contract-vehicles>



# THANK YOU



# Contact Information



For more information on our services, past performance, contract or task order opportunities, please reach us by:

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